## Client Alert! April 2014

# Tax Planning Starts Now!



There's 3 key things that all business owners MUST consider RIGHT NOW. The Tax, Business Improvement and Wealth Creations teams at MP+ will work with you to deliver significant results. Please read on!

30 June is only 13 weeks after the beginning of April. It's not a long time at all. This year let's try and use all of this time to effectively minimise your tax, review the performance of your business and create greater wealth for you and your family.

Too often, we end up suffering because we have procrastinated and not made a positive decision to do something. If we all leave your tax planning until the end of May and early June, quite frankly there may not be enough time to do anything significant to legally reduce your tax.

So for 2014, our invitation to you is to START NOW with your tax planning.

### Our unique 3 pronged approach.

You may have worked with one or even two of our specialist divisions before, but now you have the opportunity for each of our specialist teams to work together for you under one fixed price to:

significant savings, identify the cash flow benefits and provide you certainty for the next 12 months. You can relax knowing that you have explored all of the current opportunities that exist within the complex tax legislation and framework including the relevant items and opportunities that will flow from the May 2014 Federal Budget.



- 2. Review of your business performance and the financial results you have achieved for the 9 months to 31<sup>st</sup> March 2014 and provide key statistics on your key business drivers that impact your current performance PLUS identify a number of key things you can do to significantly improve your profitability and the long term value of you business.
- take the information from the Tax and Business Improvement teams and review your options to build your wealth and review all of the risks both business and individual. They will provide many options and strategies to invest in growth assets providing an opportunity to tax effectively build your wealth. They will review your debt and show you how to invest in a protected share portfolio (with no cash required by 30<sup>th</sup> June. Debt Optimisation) Pay off your home loan sooner, minimise non-deductible interest and maximise your tax deductions for investments.

We are looking to work with the clients who commit to us on a first come, first serviced basis and therefore suggest you get in touch with us as soon as possible to lock in a date to start this cohesive approach to deliver outstanding savings and build wealth within your business and at the same time grow your family's wealth in a low-risk manner.

We are so confident our refreshed approach will deliver great results that we will provide a 100% money back guarantee if you are not delighted with the whole process.

### How the process works.

First of all, we request from you details of your expected income and business profits for the 2014 tax year (1 July 2013 to 30 June 2014). This includes all wages / employment income, interest and dividends and rental income received business profits / losses, and any capital gains / losses you expect to make.

Based on this information, we estimate your taxable income and your tax payable BEFORE any tax planning strategies.

Secondly, we discuss all of your tax planning options. Some of these may be things to do in your business, and some of these may be investment / wealth creation options.

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Third, we provide you with a report that explains in plain English the tax planning strategies we recommend and exactly how much tax you will save, cash flow implications, and the timing – so that you have certainty.

Fourth, we will provide key statistics and graphs on the main drivers of your profit and the performance of your businesses as it is now then provide you with some options to improve the profitability and value under a variety of sale conditions.

Fifth we will review your current financial position and and let you know how much you will need in order to retire based on you objectives and lifestyle. Once we have identified the gap we will provide multiple tax effective options to transition to your financial destination.



And finally, we provide you with an easy-to-follow Action Plan to ensure that both you and we can do everything that needs to be actioned before 30 June.

#### **Contact us TODAY to get started!**

Don't wait until June. Contact our office TODAY to start your tax planning for 2014.

And take advantage of our refreshed tax planning, business improvement and wealth creation offer.

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